

Client testimonial



Customer: HealthCity, an international chain of 93 sport, fitness and wellness centers in the Netherlands, Belgium and Germany.

Challenge: Find an alternative to the many trips made between the three Dutch offices (Hoofddorp, Tilburg and Almelo) to attend meetings.

Results: Considerable time gains and less work time spent traveling.

HealthCity is an international chain of sport, fitness and wellness centers with a special combination of luxurious accommodation, social interaction and high-quality service. HealthCity International currently has 93 centers, 44 of which are in the Netherlands, 26 in Belgium and 23 in Germany. HealthCity wants to expand in the coming years. This growth will be achieved by building new accommodations as well as by taking over existing sport and fitness centers.

Gerard van Medevoort, International Office Manager of Healthcity explains: "We've had videoconferencing equipment in the offices in Hoofddorp, Tilburg and Almelo since June. The management team meets a lot and because we're geographically dispersed, the participants often spend more time getting to and from a meeting than at the meeting itself. Considering everyone's busy schedules, traveling is not a good way to spend one's work time, which is why we invested in video communication."

"Talk & Vision helped HealthCity choose their video communication system."

Gerard van Medevoort,
International Office Manager HealthCity

Talk & Vision coordinated the activities between the network providers, installed the systems and trained the users. HealthCity also signed a service and support contract with Talk & Vision to ensure the technology worked as desired and was serviced and maintained.

The quality, reliability and the user friendliness played a key role in the selection of the right videoconferencing equipment. HealthCity selected a solution in Polycom's VSX 7000 series, which uses the plasma screens that were already installed in the conference rooms. Gerard van Medevoort continues: "It was also important for us to be able to meet with three offices at the same time, and possibly even with five, since we have the intention of installing videoconferencing systems in Germany and Belgium, too."

Soon, HealthCity's foreign offices will be equipped with videoconferencing systems, which will further increase the efficiency of the organization.



"I use the technology as much as possible to save unnecessary travel time and fuel. I also think that videoconferencing is efficient and increases the efficiency of the organization."

Gerard van Medevoort,
International Office Manager HealthCity



About Talk & Vision

Since Talk & Vision first started in The Netherlands ten years ago, it has realised healthy and promising growth in video conferencing solutions for a large number of customers in various sectors. As well as the necessary hardware, they have clearly focused on a large range of supplementary services. These include international service and support, consultancy, training and web-conferencing and video-meeting services. Talk & Vision is authorised partner to Polycom, Radvision, Sony and Tandberg, thus ensuring its partners receive independent advice. The comprehensive portfolio of services makes it possible to outsource video conferencing activities entirely to Talk & Vision.

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